



One Hundred Sands Limited Resort and Casino Fiji

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Native American Gaming

- **Historically tribes have always had various types of gambling and games of chance**
- **Contemporary Tribal gaming operations began in the mid-1980**
- **In 1988 Congress passed the Indian Gaming Regulatory Act (IGRA) affirming tribal gaming as a legitimate tool for reservation development and tribal self-sufficiency**
- **Today 225 of the nation's 562 federally recognized tribes operate 423 gaming facilities (several Tribes operate more than one facility)**
- **These gaming operations create over 670,000 jobs of which approximately 25% of employees are Indian and 75% non-Indian**

Native American Gaming

- **There are tribal gaming operations located in 28 states throughout the country**
- **In 2006 and 2007 Tribal gaming generated \$24.9 billion and \$26.0 billion USD, respectively, in revenues for Tribal governments throughout the entire United States**
- **Tribal gaming is the fastest growing segment of gaming in America**

Umatilla Tribal Gaming Development

- 1988 Indian Gaming Regulatory Act Approved by US Congress
- 1993 Gaming License completed with State of Oregon and US Government
- 1993 Umatilla Tribal Gaming Commission established
- 1993 Umatilla Tribal Gaming Code approved
- 1994 Training casino opens
 1. 100 slot machines
 2. Four (4) table games
- 1995 Wildhorse casino opens
 1. 333 slot machines
 2. Eight (8) table games
- 1996 Wildhorse Hotel opens
 1. 100 rooms
- 1997 Wildhorse Recreational Vehicle Park (100 units)

Umatilla Tribal Gaming Development

- **1997 Wildhorse 18-hole Golf Course Opens**
- **2002 Wildhorse Casino Expansion #1**
 1. Hotel renovation
 2. Kids arcade
 3. Daycare
 4. Convention Center addition
 5. 200 additional slot machines
- 6. Eight (8) additional table games
- **2007 Wildhorse Casino Expansion #2**
 1. Nightclub
 2. Initiated alcohol sales
 3. Fine dining restaurant
 4. Buffet
 5. 150 additional slot machines

Umatilla Tribal Gaming Development

- 2011 Wildhorse Casino Expansion #3
 1. 200 hotel rooms
 2. 5-theatre cinema-plex
 3. 400 additional slot machines
 4. Exterior renovation
 5. New outdoor pool
 6. Expanded arcade and daycare



Don Sampson, Chairman & CEO
Opening training casino 1994

Our Work Force

- 652 employed within Tribal government
- 592 employed at Wildhorse Resort and Casino
- 167 employed at Cayuse Technologies
- 49 employed at Arrowhead and Mission Market

- Total Workforce of 1,460
 - 34 % Umatilla Tribal Members
 - 12 % Other Indians (176)
 - 54% Non-Indians (804)

- \$35 million USD annual payroll

Economic Impact:

Indian Gaming – Umatilla Reservation and Surrounding Areas

Eco Northwest study released March, 2005:

- In 2003, Wildhorse Casino directly supported 934 jobs and \$20 million USD in wages
- Indirectly generated another 469 jobs and \$11 million USD in wages in other sectors
- Generated \$2.7 million USD in state and local tax revenues
- All Tribal businesses and government have a direct impact of over \$168 million USD annually

2011 Wildhorse Resort Expansion



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Expanding into the Future

Our exciting 17,094 square-meter expansion includes:

Hotel

- 10 story hotel with 202 additional luxury rooms including 32 suites
- Indoor and outdoor swimming pool

Casino

- The expanded Casino will house up to 1,400 slot machines

Amenities

- Five-theater Cinema-plex featuring latest technologies, including a 3D movie screen
- Fabulous shopping and retail space
- Expanded Arcade and game room



Coming
September
2011

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Project Team

LARRY CLAUNCH is an internationally recognized real estate developer and Chairman of 3BA International. Larry co-founded Holiday Retirement Corporation that ultimately became the largest developer of retirement communities in the world.

Owner of One Hundred Sands Limited, a Fijian Corporation with land holdings and development approvals in Fiji. He is serving as the Chairman and principal contact with the Fijian government and local tribal leaders.



Project Team

DON SAMPSON, former Executive Director of the Umatilla Tribe and former Tribal Chairman. Since 1993 he has lead the negotiation of tribal-state gaming license, and the development, financing, construction, and operation of the tribes' Wildhorse Resort and Casino and its' five (5) expansions. He also oversees all tribal government and business operations with 1500 employees and \$200 million USD annual budget and \$300 million USD in project development. Mr. Sampson is leading efforts to secure investors, develop Tribal-Fiji government relations, and lead casino project development. He will be serving as COO.



Project Team

- Eight (8) other Management Team members with expertise in:
 - Casino Design and Construction
 - Marketing
 - Finance
 - Food and Beverage
 - Gaming Operations
 - Gaming Regulations
- Combined 100+ years of experience
- U.S. and international casinos including: Wildhorse Casino Resort, Donald Trump Resort Properties, Black Hawk Casinos by Hyatt, Capital Gaming International, Harrah's Casino Resorts, and others.

Fiji Gaming License

- License and Regulations based upon United States standards
- Similar to Regulations with Native American Tribes, Las Vegas, and Atlantic City
- Regulations ensure fairness, integrity, security, and honesty of Gaming Operation
- Reflect state of the art procedures and excellence in Gaming Operations
- Major components of Gaming License:
 1. Fiji – One Hundred Sands Ltd. Gaming License;
 2. Fiji Gaming Code;
 3. Fiji Minimum Internal Control Standards (MICs); and
 4. Fiji Gaming Regulations

Fiji Gaming License

- **Allows up to 20,000 Slot machines**
- **Allows up to 5,000 Table Games**
- **Numerous other Las Vegas, Asian, Australian, and South Pacific type games – race and sport book, pari-mutuel wagering, etc.**
- **Table Game Wager Limits**
- **Multiple Gaming Locations – Denarau Island first casino site**
- **Internet Gaming allowed**
- **One Hundred Sands may develop and execute a slot machine and table game leasing agreement to transfer a portion of its' rights to the 20,000 slot machines and 5,000 table games to any future gaming operations conducted in Fiji**
- **Includes approval of Gaming Regulations, Code, and Minimum Internal Control Standards (MICs)**
- **Twenty year exclusive Casino license**

Gaming Regulations – Code

Gaming Code

- Provides standards and regulations governing conduct of gaming in Fiji
- Describes types of games authorized
- Minimum age (18 years) for Gaming patrons and employees
- Location of Gaming facilities and hours of operation
- Establishes Gaming Commission
- Establishes licensing process for employees, manufacturers or suppliers, and license suspension and revocation
- Records and audits
- Dispute resolution

Gaming Regulations – Gaming Commission

Gaming Commission

- Establishes and appoints five (5) member Gaming Commission
- Establishes authority of Gaming Commission
- Identifies interim officer to implement regulations until Gaming Commission is operational
- Identifies rule making procedures of Gaming Commission
- Creates hearing process
- Creates licensing process
- Identifies enforcement actions
- Creates patron dispute procedures
- Describes monitoring and inspection process of Casino

Gaming Regulations – Minimum Internal Control Standards (MICs)

Gaming Minimum Internal Control Standards (MICs)

- Provides effective internal controls for Gaming operation
- Governs cash handling, documentation, game integrity, auditing, and exceptions
- Provides administrative control, accounting control, transaction standards, and asset management
- Provides specifications for Gaming equipment manufacturers and suppliers
- Conduct and rules for all authorized games
- Provides Gaming Commission and Casino operators standards to measure and control fairness of Gaming activities
- Based upon United States standards for Native American Tribes, Las Vegas, and Atlantic City casinos

Responsible Gaming Program

Proactive Approach

- Trained professional Casino staff - are able to recognize problem gamblers and provide information, referrals, and exclude problem gamblers
- Self Exclusion Program – any patron may request Casino to have him or herself denied access to the Casino
- Problem Gambling Helpline – trained professional staff available 24 hours a day 7 days a week, refer people to confidential treatment services
- Gambling Evaluation and Reduction (GEAR) Program - designed to meet the needs of less severe gamblers
- Gambler Anonymous – a gambling treatment program
- Controlled Casino Access – If needed, One Hundred Sands Ltd. will propose a Casino Entry Levy (similar to Singapore) for 24-hour (example \$100 FJD) and/or Annual Entry (example \$1,000 FJD) to the Casino Resort to monitor and control access by Fijians and Permanent Residents

Employment Opportunities

- Up to 350 new jobs in start up operations at Denarau Island in year one - building to as many as 500 total jobs thereafter
- Employment preference and recruitment – Provide preference to Fijian citizens consistent with Fijian laws
- Jobs Fair – announce casino project, present job opportunities, training opportunities, schedule of hiring, human resource support, build excitement, and promote the casino
- Training and Internship Programs – provide technical training for all employees in gaming, regulatory standards, hospitality standards, identify internship, and career opportunities for college students and business professionals

Reinvesting in Fiji

- **Gross Gaming Revenue (GGR) tax – three (3%) percent the first three years, four (4%) percent the fourth year, and five (5%) percent the fifth year and there after – Total GGR first five (5) years \$11 million FJD.**
- **Local jobs, diversifies tourism economy, and sustainable development**
- **Helps promote and market new Brand Fiji initiative**
- **Increases international tourism**
- **Entry level wage beginning at \$3.50 to \$5.00 FJD per hour**

Fiji Training Facilities

- **Development and Need – provide training to Fijian citizens for jobs at casino resort**
- **Propose two (2) training locations at two major work force centers**
 - **Denarau Island (75+ slot machines, three table games, food and beverage)**
 - **Suva (150+ slot machines, six table games, lounge, food and beverage)**
- **Provides employee training, recruitment, and human resource support**
- **Provides Fiji Gaming Commission training in monitoring and inspection procedures**
- **Provides jobs and employment**
- **Measure and project market demand and mix and types of games**

Main Casino – Denarau Island

- **Proposed site – Denarau Island (approximately five acres)**
- **Casino – The initial Casino would include 500 slot machines and 32 table games, poker area, race and sports book, and an exclusive high stakes gaming area.**
- **Two (2) restaurants - Exceptional 150-seat fine dining restaurant and a 115-seat sports bar and grill restaurant.**
- **Four (4) bars – one (1) bar in the Sports Bar, two (2) bars in the main casino complex, and a 200-seat high-energy night club with nightly live music, comedy, and entertainment.**
- **One (1) 1500+ seat Convention Center - With full banquet and catering capacity to attract regional, national, and international Meetings, Incentives, Conventions, and Entertainment (‘MICE’) markets, bringing in international caliber entertainers, sporting events and conventions.**

“Grand Fijian Casino Resort”

Denarau Island



2011-12 Project Schedule

Sept 2011	Letter authorizing One Hundred Sands Ltd. to proceed (9/16/11) and Gaming License approved (9/23/11)
Oct - Jan 2012	A&E Design on Denarau Casino & Resort completed. <i>Fijileaks</i>
Nov 2011	Funding
Dec 2011	A&E Design on Training Casinos completed.
Jan 2012 - March 2013	Training Casinos Construction.
April 2012	Training Casinos Opening.
Jan 2011	Ground breaking and initiate construction – Main Casino
Feb 2011 - March 2013	Denarau Casino & Resort Construction.
April 2013	Grand Opening Main Casino